KAJAL SHAH

JEWELRY DESIGNER

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🌐 kajalshah.design

WORK EXPERIENCE

Kay Jewelers | Jewelry Consultant
September 2024 - December,2024, Rochester (Internship)

- Operated the Point of Sale (POS) system efficiently, ensuring accurate transactions and seamless customer experiences.
- Collaborated with team members to achieve store-wide sales goals and maintain high customer satisfaction ratings.
- Assisted in inventory management, ensuring accurate stock levels and proper organization of merchandise displays.
- Leveraged extensive background in jewelry to provide guidance on product features, quality, and care, enhancing customer confidence and satisfaction.
- Achieved and exceeded individual sales targets through effective upselling, cross-selling, and building strong client relationships.

Kyonik Jewels | Assistant Jewelry Designer
December 2021 - April 2022, India (Internship)

- Conceptualized and developed bespoke jewelry designs tailored to client preferences and creative briefs, ensuring alignment with brand standards.
- Utilized advanced CAD software and design tools to create detailed 3D models and technical drawings for manufacturing.
- Collaborated with cross-functional teams, including product owners and developers, throughout the product lifecycle to ensure seamless execution of designs.
- Conducted meticulous quality checks on finished products, verifying craftsmanship and implementing final adjustments before delivery.
- Managed international client relationships, providing personalized solutions for customized jewelry .

Karma Enterprise | Jewelry Designer
April 2019 - July 2019, India (Internship)

- Designed innovative jewelry concepts, transitioning from hand sketches to precise technical drawings using CorelDRAW and Adobe Illustrator.
- Partnered with cross-functional teams to oversee product development, ensuring seamless execution from concept to final outcome.
- Collaborated with the marketing team to design jewelry collections aligned with market trends, catering to evolving consumer preferences.
- Ensured high-quality standards in all designs by reviewing prototypes and providing detailed feedback during product development.

EDUCATION

MFA | Metal and Jewelry Design

Rochester Institute of Technology, NY
2022-2024

BFA | Gems and Jewelry Design

GLS University, India
2018-2022

SKILLS

Research and Design

- Conceptual Design
- Design Development
- Design Thinking
- Research and Development
- Market Research
- Pro-create, Corel Draw
- Adobe Creative Suite
- Commercial Jewelry

Sales

- Product Knowledge
- POS System
- Time Management
- Visual Merchandising
- Relationship Building
- Communication
- Customer Service

LINKS

LinkedIn

Instagram